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The Biltmore Hotel the Place to Meet *International Meetings and Events*

Miami, Florida (March 2017) – When organizing an event, meeting planners are confronted by many decisions: budget, time of year, who is attending, gathering speakers and securing sponsors, etc. Their To-do list is endless. However, choosing the right venue is the one decision that will have the largest impact on the event. Since 1926, rising out of the lush and picturesque city of Coral Gables, The Biltmore Hotel – a towering Mediterranean castle standing tall and soaring against Miami’s radiant skies – has welcomed presidents, dignitaries and celebrities in this extraordinary setting while carrying out legendary gatherings, special events and empowering meetings and conventions with first-class service.

“For generations, The Biltmore has hosted iconic meetings and events. Conference and meeting venues come in a variety of flavors, and choosing the right one really can make or break your event. On top of that, add organizing an event out of the country and it’s also essential you have the right team in place to execute,” said Philippe Parodi, vice president of marketing and sales for The Biltmore Hotel. “With more than 90 years of successfully executing events, we have mastered international meeting planning and are prepared to elevate your next meeting to the next level.”

Top Reasons to Choose the Biltmore Hotel

World Renown. The Biltmore is a truly unique property in comparison to other business hotels and conference facilities in Miami. This national landmark restored to its old-world luxury class glory is a preferred destination for heads-of-state and dignitaries as well as for political and government conferences. The Biltmore was selected as the White House hotel of choice for the *Summit of the Americas* and has also been the home of the offices of the Free Trade of the Americas organization for the past ten years.

Location, location, location! Minutes from the hustle and bustle of downtown Miami and the sexy sparkle of South Beach, The Biltmore is the perfect location for conferences, enabling international companies to conduct their business in high a quality environment. Located 5 miles (8 km) from Miami International Airport, potential meeting attendees will participate merely to experience one of the most vibrant cities in the world! Just minutes from the Coral Gables and Brickell business districts, guests will have access to great area restaurants, shopping, theaters and nightlife.

Facilities. The Biltmore has over 75,000 square feet of indoor/outdoor meeting and function space housed within two locations on the Biltmore grounds. The hotel offers exceptional space with natural daylight; including three exquisite ballrooms with hand painted frescos on barrel vaulted ceilings

surrounded by spacious terraces; breakout rooms, two state-of-the-art amphitheaters and executive board rooms. Meeting rooms are supported by wireless high-speed internet and video conferencing capability.

Turn Key Operation. Having meeting planning services on site will make it easy for organizers to work with the Biltmore staff. The Biltmore provides ONE STOP SHOP: transportation, audio visual, F&B, décor, professional translations, event design services, etc. No need to call or visit different vendors to get the job done.

First Class Service and Renowned Amenities. A world-class property, with unparalleled levels of service. Multilingual concierge and staff dedicated to exceeding guest expectations. The team comprised of industry veterans and professionals who have worked at some of the most prestigious hotels in the world. Teams regularly cross-train and all have superior communication skills and cooperation down to a science! In addition, whether it's the hotel's European 12,000 sq. ft. full service spa, the Donald Ross 18 hole, par 71-championship golf course or the new Culinary Academy the Biltmore's amenities are sure to please the most discerning meeting planners.

F&B. Expect culinary excellence at the Biltmore! Banquet events are prepared by the same Chefs as Palme d'Or, rated "Best Restaurant" by Zagat and Michelin starred and James Beard "Rising Star".

Where Luxury Meets Value. Be part of history. Experience Miami differently by hosting your next meeting in 2017 at the Biltmore and receive the following value added amenities:

- One complimentary room night based on every 30-room nights materialized on a cumulative bases
- Choice of one 30-minute hosted wine and beer reception or 30 minute ice cream afternoon break
- Credit of 3 percent of actualized room revenue to the mater account